

Message Text

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1. 122/04/P0032

2. 040874

3. P. AYLWARD

4. 122 CANADA

5. A

6.A LETTER WITH BROCHURES AND SAMPLES --

6B. BUSINESS MANAGER E. B. URY.

6.C. CONCORDIA FABRICS INC.

3600 BARCLAY AVENUE, SUITE 300

MONTREAL, QUEBEC H3S 1K5, CANADA

7. TELEPHONE (514) 739-3443

8. --

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9. 114

9A. EXCLUSIVE AGENCY

10. DESCRIPTION.

2232325. WOLLEN-SYNTHETIC BLENDS OF FABRICS FOR SPORTSWEAR AND
FORMEN'S AND BOYS' SUITS AND OTHER CLOTHING.

225734X, 225735X. DRESS AND SPORTSWEAR FABRICS WHICH ARE VELOUR,
SINGLE-KNIT, OR DOUBLE-KNIT.

2258313, 2258315. NYLON AND POLYESTER DRESS AND BLOUSE FABRICS.

226174, 2261742. COTTON CORDUROY'S AND COTTON TWILLS, DRILLS
AND JEANS.

22628X. FINISHED DRAPERY AND CURTAIN FABRICS MADE OF NYLON,
COTTON OR POLYESTER BLENDS.

MINIMUM SALES OF FIFTH THOUSAND DOLLARS EXPECTED IN FIRST YEAR
FOR ALL THESE FABRICS, AND GOOD BUSINESS VOLUME WOULD BE ONE
HUNDRED THOUSAND DOLLARS. POTENTIAL SALES IN SECOND YEAR PLACED
AT THREE HUNDRED THOUSAND DOLLARS. MUST HAVE EXCLUSIVE AGENCY
FOR ALL OF CANADA. FIRM IS TEXTILE AGENCY FOR EUROPEAN LINES
OF DRESS FABRICS AND DRAPEY-CURTAIN MATERIALS, ESTABLISHED IN
1958, HAS THREE SALES EMPLOYEES AND ANNUAL TURNOVER OF
1.5 MILLION DOLLARS. MAIN MARKETING AREA IS QUEBEC AND ONTARIO,
WHERE SELLS TO WHOLESALERS AND INDUSTRY. SALES ARE ON A COMMISSION
BASIS, AND SHIPMENTS ARE MADE DIRECTLY
FROM FOREIGN SUPPLIER TO PURCHASERS.
HARPER

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